Press Release



Aircraft cabins of Condor's long-haul fleet to undergo general refurbishment

Angled-lie-flat seats and in-seat entertainment to be introduced at Germany's favorite leisure carrier

Frankfurt am Main, April 8, 2013 – Condor Flugdienst GmbH is to equip its long-haul fleet with new cabins. The aircraft seats in all classes are being replaced with modern ones. Throughout the entire aircraft, an entertainment program on demand will be available enabling each passenger to select the on-board entertainment program on a personal screen at one's own option.

"Condor is one of the few European airlines to score high marks in terms of product and service quality. In order to maintain these high standards, we are adapting our long-haul product to bring it in line with the general market situation to enable us to compete at the highest level now and in the years to come", Ralf Teckentrup, chairman of the Condor management board explained. "With its cabin refurbishment, Condor creates a modern product and offers a high-class product as well as best service to vacationers."

In connection with the cabin refurbishment work, the Condor Comfort Class is to be renamed Business Class and, as such, bring it in line with the term generally used in the market and well known to customers. The new Condor Business Class offers its passengers the well-known excellent service and fully automated, comfortable angled-lie-flat seats capable of inclining to an angle of 170 degrees with a bed length of 1.80 m providing lots of space for relaxed travelling. Guests who prefer to use their own electronic devices instead of the extensive in-seat video system find integrated USB and power connections

In addition to product renewal, fleet strategy is also being optimized: Condor will be operating with two different cabin configurations meaning that three of its twelve aircraft will be able to offer 30 Business Class seats. These aircraft will then be deployed increasingly on routes with high Business Class demand such as those to the Maldives, the Seychelles and Mauritius. The other nine aircraft will continue to offer 18 seats in their new Business Class.

The refurbishment work is to commence in stages during scheduled layover periods in winter 2013/14: The first aircraft with the new cabin is planned to start scheduled operation as from autumn 2013. By summer 2014, the refurbishment of the entire fleet is expected to be completed. A virtual tour through the new cabin can be found on <u>www.condor.com/downloads</u>. For visuals please go to www.condor.com/newsroom

Further information

Together with its partners AMES, EMTEQ Inc., MacCarthy Aviation Holdings Ltd, müller/romca industrial design, Zodiac Seats France, Zodiac In-flight Entertainment, Zodiac Airline Cabin Interiors and ZIM FLUGSITZ GmbH, the entire fleet currently comprises 12 Boeing 767-300ERs which are to be refurbished with new interiors.

General support: AMES

The AMES Group supports the current and comprehensive cabin upgrade program for the Condor B767-300 fleet covering engineering and certification as well as the production and supply of components. Besides the technical integration and certification of diverse software and components, AMES provides also the overall technical project management, develops and provides components for the new cabin appearance.

"After 2 successfully completed programs for Condor, we are very proud, that we have been selected and are supporting this project with our Engineering and Certification know how as well as with our cabin products incorporating the newest technology", AMES Managing Director Mr. Walter Starzacher states.

The AMES Group provides Turn Key Solutions for airlines, leasing and private customers in the field of Design and Certification (EASA Part 21J certified), Production (EASA Part 21G certified) and also CAMO Services (EASA Part M certified). For more information please see www.ames.aero.

Lighting: EMTEQ Inc.

EMTEQ is providing LED lighting products for the entire cabin, galley and lavatories including the newly applied mood light. It allows a dimmable white lighting and a wide range of custom color scenes in order to enhance the passenger experience. The system is being controlled with EMTEQ's eConnect[™] - a versatile cabin system that will serve as the controller for the lighting systems which is interfacing with the IMS IFE system for flight attendant control through touch screens.

EMTEQ is an industry leader for LED lighting in both the commercial and business aviation markets with proven installations on many OEM platforms and multiple airline fleets and offers exhaustive lighting products for applications throughout the aircraft.

Lavatories: MacCarthy Aviation Holdings Ltd

MacCarthy Aviation is charged with a full lavatory modification kit for all 72 lavatories of Condor's long-haul fleet. The work scope includes; new Corian worktop, stainless steel basin, faucet, mirror, vanity units, soft close toilet seat, LED lighting and a revolutionary new toilet construction designed

and developed by MacCarthy, including a PanGuard ground terrain made by Schneller company. The PanGuard ground terrain is extremely hygienic and robust, very easy to lay and saves up to two kilogram weight per lavatory.

"To work with a major European airline such as Condor is an honour and underlines our commitment to providing lavatory refurbishment services as part of a wider interior upgrade from Condor" explains Mark Radford Sales & Marketing Director at MacCarthy. "Lavatory refurbishment programs have been a particular area of growth for MacCarthy and we are looking forward to providing Condor with stunning refurbished lavatory's to compliment the rest of their B767 interiors.

Design: müller/romca industrial design

The designers of müller/romca provide the interior of Condor's 767 fleet with a throughout new and fresh look. The brand-new seats of all three classes are being outfitted with an ergonomically designed cushion, an innovative lines and new fabric and colours.

Besides modern decors for class dividers and monuments the experts of cabin interior design developed the trim and finish for galleys and lavatories.

Condor Business Class seats: Zodiac Seats France

Zodiac Seats France provides the Condor Business Class seat Majesty, an innovative seat product to equip B767 aircraft. It offers the passenger the possibility to adjust all the seating movements independently (backrest, seat pan, leg rest, and headrest), extending its state-of-the-art experience.

The Majesty design gives a maximum of privacy room from cradle to lie flat position. With the same seat, the Majesty allows to change the pitch configuration, assuring all the movement features whatever is the pitch by using the same mechanism and elements.

For over 50 years, Zodiac Seats France has been creating innovating designs, manufacturing and support of high-end seating products, for many prestigious major international airlines. We are proud to count Condor Airlines as a major partner of Zodiac Seats France for more than 10 years.

Inflight-Entertainment System: Zodiac In-flight Entertainment (previously The IMS Company)

When it comes to In-Flight Entertainment, Condor backs the RAVE[™] technology of Zodiac In-flight Entertainment. The system will offer Condor guests of all classes an extensive choice of movies, TV-series and games as well as an audio program.

"We are proud to count Condor as part of a growing number of airlines that have joined the RAVEOLUTION", says Rod Farley CEO of Zodiac In-flight Entertainment. The RAVE[™] vision is that IFE systems should be affordable. Not only does its lightweight design lower costs, the RAVE[™] system is reliable: Each seat unit works independently, preventing the reset of entire sections of the cabin.

Design: Zodiac Airline Cabin Interiors (ZACI) NuLook®

In cooperation with Zodiac Airline Cabin Interiors (ZACI), Condor is going to implement the NuLook® Interior on further aircraft of Condor's long-haul fleet. Key interior components will be upgraded, including a new outboard overhead bin system, new centerline overhead bin buckets, and new ceiling panels, resulting in a more elegant and contemporary appearance and a harmonization of the fleet.

Zodiac Airline Cabin Interiors is a global leader in design, manufacture, and certification of highly engineered aircraft interior products. It is a provider of integral services for the aerospace industry, and is just like Zodiac Seats France a division of Zodiac Aerospace, the world leader in aeronautical equipment and systems designed for commercial, regional and business aircraft, as well as helicopters and spacecraft. Zodiac Aerospace has 26,000 employees worldwide, and brought in sales revenue of €3.4 billion in 2011/2012.

Economy und Premium Economy Class seats: ZIM FLUGSITZ GmbH

Condor decided to equip its Economy Class and Business Class seats "made in Germany" by ZIM FLUGSITZ. ZIM is convincing especially with the two main arguments weight and implementation of customer requirements and wishes: Ergonomically designed seats and additional elements for an increased comfort such as adjustable head and leg rests in Condor's Premium Economy Class are perfectly justified to the needs of passengers on long-haul routes.

Early on ZIM realized that in addition to weight the key to success is customization: "The feel-good factor is crucial, each airline has its own notion of which seats suit them and their customers", says Angelika Zimmermann, President of ZIM FLUGSITZ.

Since the company establishment in 2008, ZIM FLUGSITZ focuses on high quality mechanical Economy Class and Business Class seats. In the last years, ZIM was able to convince several renowned airlines that weight minimization doesn't have to involve less comfort or quality. As a consequential portfolio expansion, ZIM is therefore offering the Premium Economy Class seat since 2012.

About Condor:

Condor Flugdienst GmbH has been flying its guests to the most beautiful holiday destinations in the world since 1956. On an annual basis, 6.7 million passengers fly with Condor to around 75 destinations in Europe, Asia, Africa and America. Condor is the Germans' favorite airline: In a customer satisfaction survey conducted by the German Institute for Service Quality (DISQ) in December 2012, Condor came out first and was the only airline to be awarded the seal "very good". Since March 1, 2013, the German airline Condor has been merged with the airlines Thomas Cook Airlines UK and Thomas Cook Airlines Belgium to form the Thomas Cook Airline Segment. The fleet of the Thomas Cook Group comprises 91 modern and environmentally friendly aircraft, of which 38 aircraft are from the Condor fleet: twelve Airbus A320s, one Airbus A321, thirteen Boeing 757-300s and twelve Boeing 767-300s. The aircraft are maintained by the airlines' own technical companies.

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